



COMPANY PROFILE

Engineering Reliable
Railways for Tomorrow

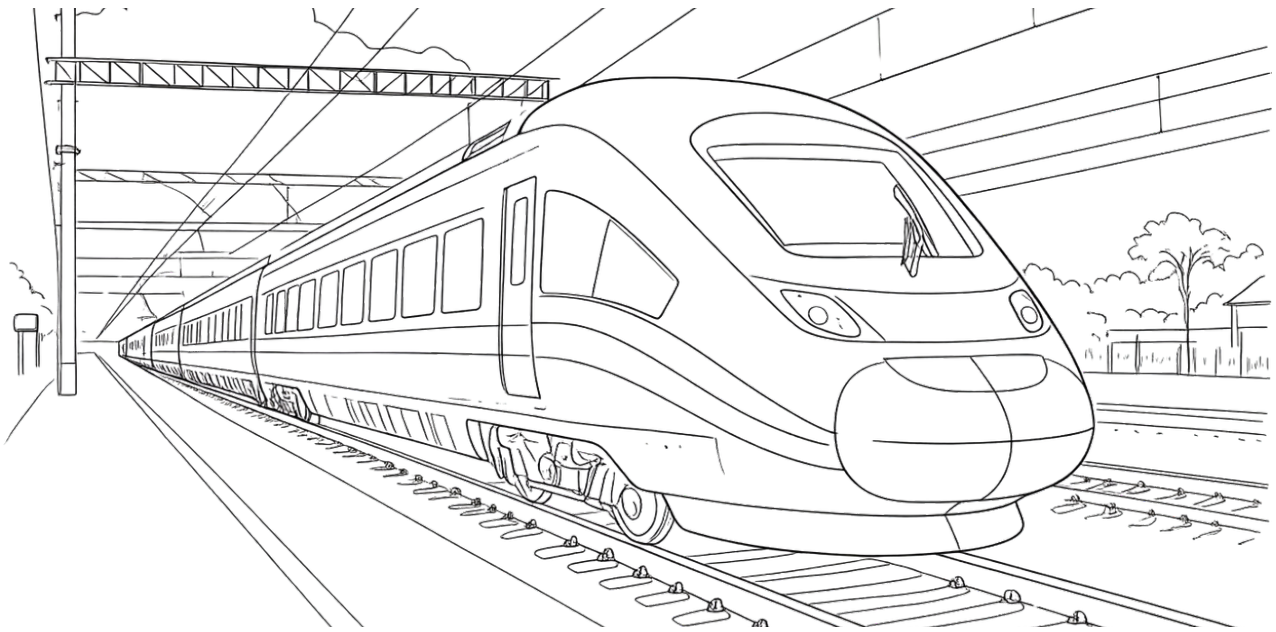


Table of Content

03	COMPANY OVERVIEW
04	CORE VALUES
04	OUR VISION & MISSION
05	MARKET & SWOT ANALYSIS
07	SERVICES & SOLUTIONS
08	PRODUCT PROFILE
12	WHY CHOOSE US
13	ORGANIZATIONAL CHART
14	BANKING DETAILS



Company Overview



Brief overview

Railway Solutions (Pty) Ltd is a dynamic, wholly South African-owned company established in 2021, specializing in the manufacturing and supply of railway materials, consumables, and technical services.

Founded with a vision to enhance railway safety and operational efficiency, we are driven by innovation and a commitment to delivering reliable, high-quality solutions. Our mission is to support the modernization and sustainability of railway infrastructure while ensuring safety for both workers and passengers.

With a rapidly growing footprint, Railway Solutions has positioned itself as a trusted partner within the rail industry by consistently delivering excellence, efficiency, and customer-focused service.



OUR VISION & MISSION



CORE VALUES

- Safety First
- Innovation
- Reliability
- Customer Commitment
- Integrity
- Excellence

**Engineering Reliable
Railways for Tomorrow**

Company Vision and Mission

Company Vision



To become a leading provider of innovative and sustainable railway solutions across Africa and beyond.

Company Mission



To deliver high-quality railway products and services that enhance safety, efficiency, and infrastructure development while exceeding client expectations.

Market & SWOT Analysis

Market size & growth projections

GLOBAL RAILWAY INDUSTRY OVERVIEW

The global railway industry is a rapidly growing sector driven by infrastructure investment, urbanization, and demand for efficient freight transport.

- The global railway market was valued at approximately USD 314.8 billion in 2024
- Expected to reach USD 436.3 billion by 2030
- Growing at a CAGR of ~5.5% (2025–2030)

LONG-TERM PROJECTIONS SHOW EVEN STRONGER GROWTH:

- Market expected to exceed USD 513 billion by 2033
- Could reach USD 932 billion by 2034 due to large-scale global investments



SWOT analysis

Strengths

Competitive advantages you excel at.

Weaknesses

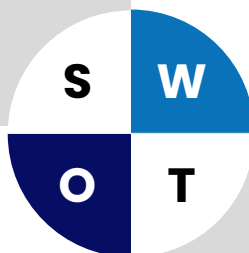
Areas needing improvement or resources.

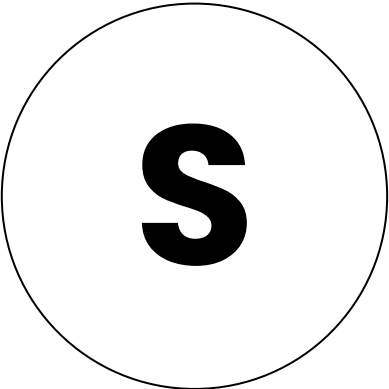
Opportunities

Favorable trends to leverage.

Threats

Risks that could hinder success.





S

Strengths

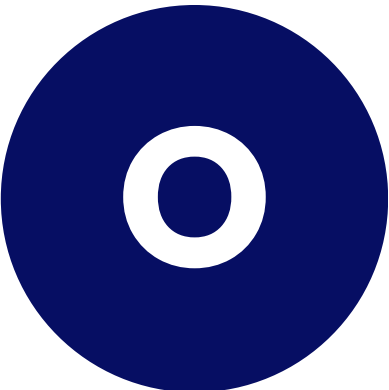
Railway Solutions (Pty) Ltd leverages its diverse service offering, strong commitment to quality, and customer-centric approach, supported by a technically experienced team, to deliver reliable and efficient railway solutions within the South African market.



W

Weaknesses

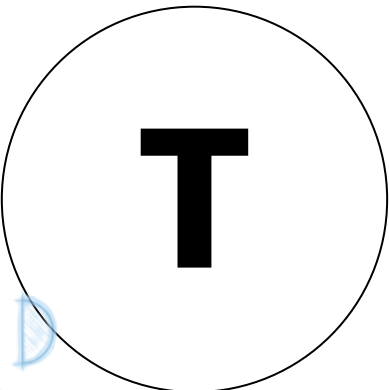
As a relatively young company established in 2021, Railway Solutions faces challenges related to limited brand recognition, potential dependence on external suppliers, and the capital-intensive nature of the railway industry.



O

Opportunities

The company is well-positioned to capitalize on growing investments in railway infrastructure across Africa, increasing demand for maintenance and upgrades, and emerging opportunities in freight logistics and smart rail technologies.



T

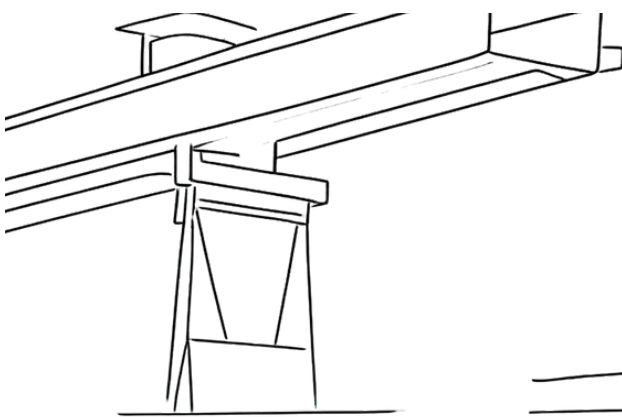
Threats

Railway Solutions operates in a competitive environment with established global players, while also facing risks from fluctuating government spending, economic instability, supply chain disruptions, and evolving regulatory requirements.

SERVICES & SOLUTIONS

We offer a comprehensive range of railway solutions, including:

- Supply & delivery of track bolts and fasteners
- Railway line materials supply
- Transportation and logistics services
- Radio communication systems
- Diesel locomotive and wagon spares
- Hardware and industrial tools
- Track construction, renewal & condition monitoring
- Ballast tamping, distribution, cleaning & spoil removal
- Manufacturing of railway-grade chemicals
- Rail planning and grinding services



All our services are delivered to meet the highest industry standards and client specifications.

OUR PRODUCTS



RAILWAY LINES



**RAILWAY STEEL
SLEEPERS**



**RAILWAY
TRACK FASTENERS &
ACCESSORIES**



Concrete Sleeper for Fast Clip System



RAILWAY CONCRETE SLEEPERS



LOCOMOTIVE WHEELS



BRAKE BLOCKS



**DIESEL LOCOMOTIVE
SPARES**



ALL TYPES OF STEEL



**RAILWAY TOOLS AND
SAFETY WEAR**



RAILWAY LIGHTS AND SIGNALS



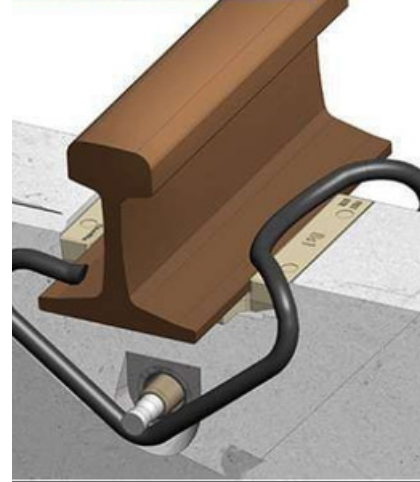
RAILWAY RADIO COMMUNICATION SYSTEM



**RAILWAY
MAINTENANCE**



**RAILWAY
CONSTRUCTION**



**FIRST-CLIP
ASSAMBLE**



**WELDED SHOULDERS
AND E-CLIPS**



**WORKSHOP
CONSUMABLES**



**HARDWARE
SUPPLIES**



WHY CHOOSE US

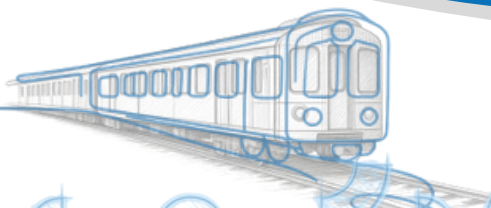
- Fast, reliable, and timeous delivery
- High-quality products and materials
- Experienced technical and sales team
- Customer-centric approach
- Competitive and scalable solutions
- Proven growth and industry adaptability



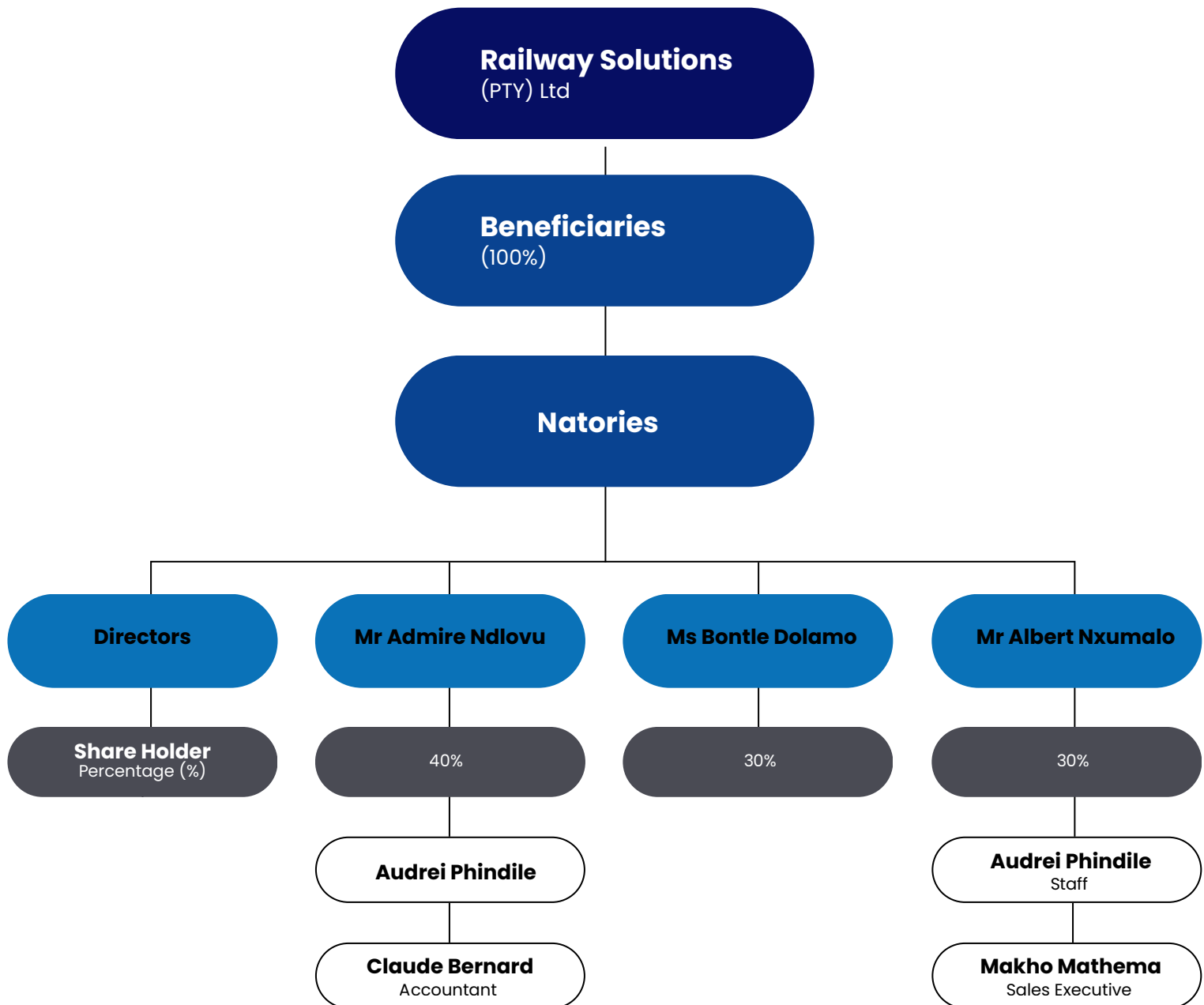
COMPANY GROWTH

Since its establishment, Railway Solutions has experienced significant growth, becoming one of South Africa's emerging suppliers in railway materials and services.

Our success is driven by our ability to understand client needs and deliver tailored solutions that support operational efficiency and long-term infrastructure development.



ORGANIZATIONAL CHART



BANKING DETAILS



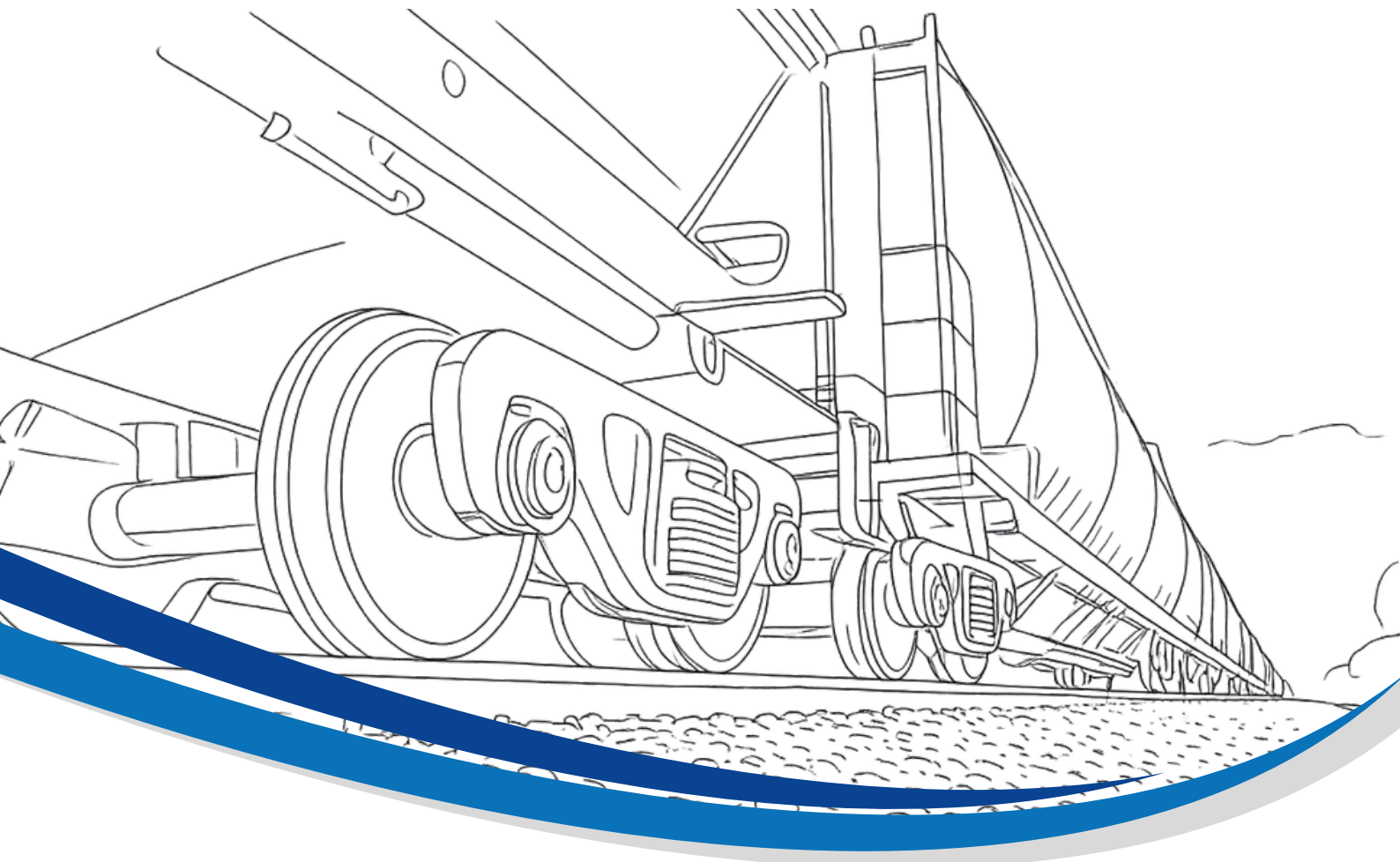
Account Name: International Railway Solution (PTY)LTD

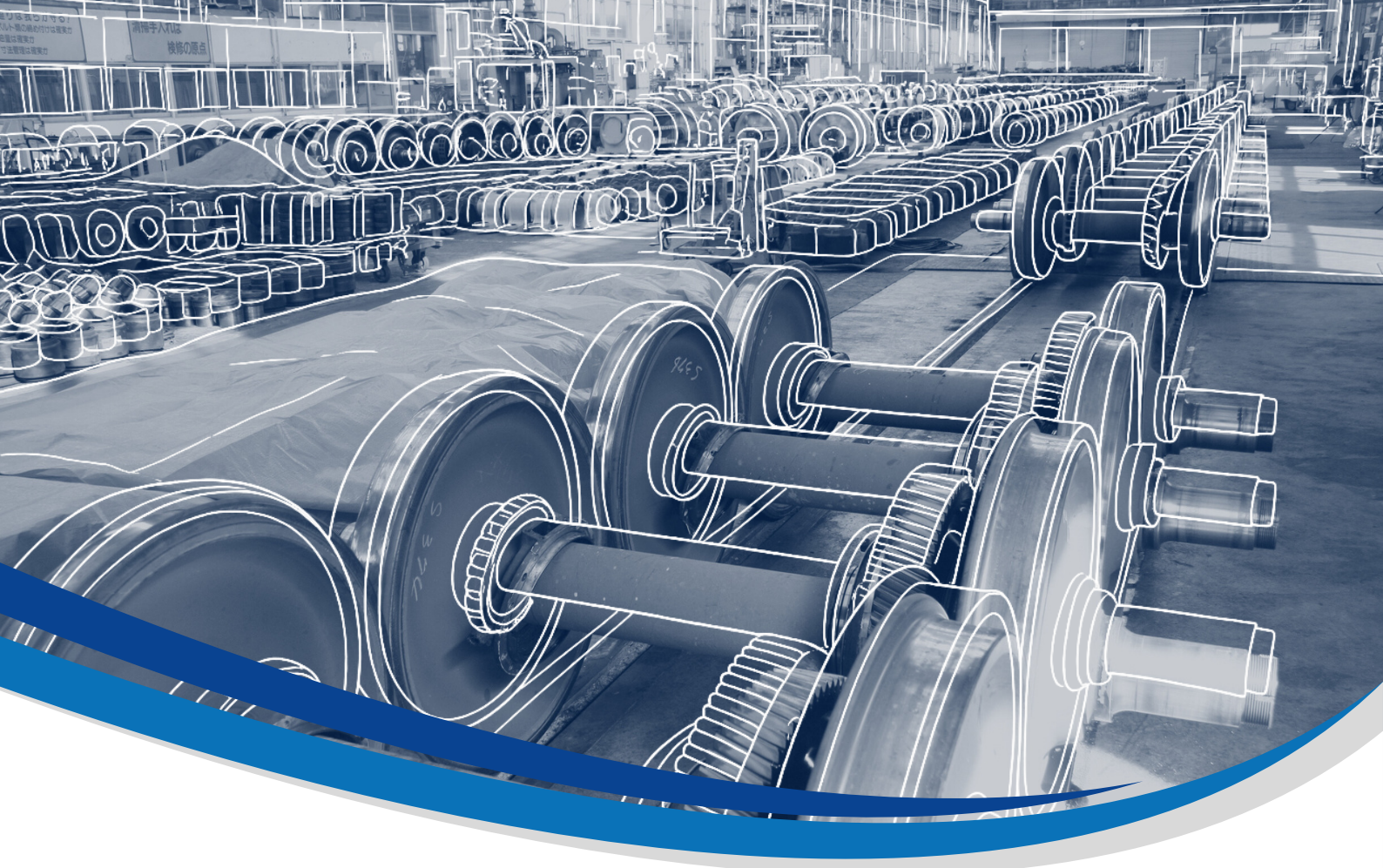
Bank: First National Bank

Branch Code: 210835

Swift Code: FIRNZAJJ

Account Number: 62914173993





Thank You!

We look forward to establishing a strong and mutually beneficial partnership with your organization. Railway Solutions (Pty) Ltd is committed to delivering excellence and becoming a trusted supplier in your operations.

For any enquiries or additional information, please do not hesitate to contact us. We are always ready to assist.

Our Contact Information :

 sarailwaysolution@gmail.com